



## Appetite Guide | Q1 2021 California Region

### Why CopperPoint?

Our value as a strategic partner is clear. We offer:

- Deep expertise in workers' compensation
- Financial strength and stability with an A (Excellent) rating by AM Best
- A commitment to personalized, local claims and loss control services
- Long-term partnerships built on mutual success

### Coverage for Your Industry

We deliver best-in-class service with integrated teams of local claims, loss control, underwriting, business development and risk management professionals who collaborate closely with our agency/broker partners and customers.

#### Agriculture

- Bean Sorting; Seed Merchants
- Bulb or Flower Farm; Florists
- Dried Fruit Packing
- Farm-Nut Groves
- Farm-Truck Farms
- Orchards-Nut crops
- Vineyards
- Vegetable Farming
- Vegetable Packing
- Vegetable Processing

#### Construction

- Concrete Construction
- Electrical Work - Within Buildings
- Heating Ventilation, Air Conditioning Installation, Service or Repair
- Landscaping
- Masonry
- Millwright Work
- Plumbing

#### Education

- Child Care Center
- Colleges
- Elementary Schools
- Private, Charter and Public Schools

#### Hospitality

- Business Class Hotels
- Gaming Clubs/Casinos
- Golf Course
- Resorts

#### Manufacturing

- Bakeries
- Cannery; Fruit or Vegetable Preserving; Olive Handling
- Food Products Manufacturing
- Fruit Packing and Handling
- Furniture Manufacturing
- Memory Disk Manufacturing
- Metal Goods Manufacturing
- Plastics Manufacturing
- Wood Products Manufacturing

#### Refuse and Recycling (Large Accounts)

- Garbage or Refuse Collecting
- Garbage or Refuse Material Recovery Operations (California)

#### Restaurants

- Casual Dining
- Coffee Shops
- Delis/Sandwich Shops
- Fast Food
- Fine Dining
- Restaurants

#### Services

- Janitorial Services