



Recent Successes | Q1 2021 California Region

Targeted Business Operations

- Agriculture
- Construction
- Education
- Hospitality
- Manufacturing
- Refuse and Recycling (Large Accounts)
- Restaurants
- Services

We are pleased to share highlights of our quarterly recent successes. Your success drives ours and we're committed to providing you with the tools you need to do business with us.



Workers' Compensation Successes

Risk Management | Premiums over \$1,000,000

- Bakeries or Cracker Manufacturer
- Fast Food Franchisee
- Framing Contractor
- Grocery Chain
- Janitorial Services
- Produce Packing
- Window Manufacturer

Large Business | Premiums Over \$500,000

- Hotel Management Company
- Landscaper Maintenance
- Nut and Fruit Processing
- Senior Living
- Wallboard Installation

Middle Market Business | Premiums up to \$500,000

- Auto/Truck Dealers
- Cabinet/Fixtures Installation
- Clothing Manufacturer
- Computer/Telephone Install/Repair
- Condiment Manufacturer
- Country Club
- Electrical Machinery/Aux Apparatus
- Electrical Wiring - Low Wage
- Excavation - High Wage
- Fence Construction
- Fruit - Dried Fruit Packing/Handling
- Home Care Services
- Hospitals
- Landscape Maintenance
- Lumberyards
- Nut Hulling/Shelling/Processing
- Plastics - Injection Molded Products Mfg
- Plumbing - High Wage
- Restaurants/Taverns
- Stores - Meat/Fish/Poultry-Wholesale
- Stores - Wholesale
- Upholstering - Furniture
- Vending/Coin-Operated Machines
- Vineyards

Small Business | Premium below \$50,000

- Concrete/Cement Work - Low Wage
- Printing - All Other Employees
- Stores - Florists